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INTRODUCTION

ANNUAL REPORT

and a stand

2024 has been a challenging year, to say the least. With a number of big changes to the organization, some new and exciting opportunities ahead and a whole new vision for the future.

In keeping with this new vision, we have decided to declare 2025 the year of the sea star.

But Why Sea Stars?

The sea star is an incredible creature. Within its molecular structure it contains the blueprint for every cell in its body and so, if a sea star is injured it is able to regrow the part, but more than that, in many species, the part itself is able to regrow a whole new sea star.

And so, as we head into 2025, this is our year of rebirth, of regrowth and of regeneration. The challenges of the past can be put behind us, and we can move forward on a brave new path.

estitute

LET THE STARS SHINE

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To all our loyal supporters, friends and fans we would like to thank you for your unwavering support, and we look forward to the next phase of our journey, together

"



LETTER FROM THE Chairman of the Board



Dear Friends of Aquarium of the Bay,

Our beloved aquarium has long been a cornerstone of marine education and conservation on Pier 39, inspiring thousands each year with the wonders of the ocean. Your generosity has played a vital role in making this possible, and for that, we are truly grateful.

The past year has been one of tremendous challenge and transformation. Due to mismanagement under prior leadership, we faced a crisis that put our future at risk. In response, we took swift and decisive action—implementing new leadership, stronger financial oversight, and a renewed commitment to our mission. As part of this transition, I assumed the role of Chairman of the Board on January 29, 2024. While my official leadership role is recent, my connection to the Aquarium of the Bay spans years.

I first became involved with the Aquarium in 2022 through the Citizen Scientist Dive Program, where my daughter Avery and I actively contributed to kelp removal efforts in Monterey Bay and participated in tunnel dives within the aquarium. Our passion for marine conservation runs deep, and in November 2023, Avery, at just 13 years old, broke the Guinness World Record for the most magic tricks performed underwater in three minutes—an inspiring achievement accomplished right here at the Aquarium of the Bay.

Despite the challenges we have faced, we remain steadfast in our mission. Thanks to the hard work of our leadership team and the generosity of key supporters like Raymond Lane, Seven Post, and the Draper Foundation, we successfully raised \$1 million during the quiet phase of our fundraising efforts to stabilize operations. However, our work is far from over.

We are excited to share that we have recently signed a Memorandum of Understanding (MOU) with Yale University's School of the Environment, reinforcing our commitment to marine conservation and education. Our focus is on developing impactful programs that position the Aquarium of the Bay as the premier destination for marine education and conservation in the Bay Area. Through strategic partnerships and program enhancements, we aim to inspire future generations while advancing critical research and conservation efforts.

We now turn to you, our dedicated supporters, to help us secure the future of the Aquarium of the Bay. Your contributions ensure that we can continue our vital work in marine conservation, education, and research. With your help, we can preserve this beloved institution for generations to come.

I invite you to stand with us during this pivotal moment. Whether through a donation, sponsorship, or simply spreading the word about our mission, your support makes all the difference. If you would like to discuss ways to get involved, please do not hesitate to reach out.

Thank you for your unwavering dedication to the Aquarium of the Bay. Together, we can navigate these challenges and emerge stronger than ever.

With sincere gratitude,

Jon B. Fisher Chairman of the Board Aquarium of the Bay



Leadership



Dear Friends and Supporters,

As we reflect on the past year, we do so with immense gratitude for you—our dedicated supporters. Your belief in our mission has carried us through a year that tested our resolve, and because of you, we stand stronger than ever.

2024 was a year of challenges and transformation for Aquarium of the Bay. Like the resilient sea star—our chosen symbol for this year's Annual Report and our vision for 2025—we, too, have the remarkable ability to regenerate and grow in the face of adversity. The trials we faced have only reinforced our commitment to marine conservation, education, and innovation.

Looking ahead, we are energized by the opportunities before us. In 2025, we will focus on new programming and groundbreaking collaborations:

Yale School of the Environment:

We are thrilled to embark on a partnership that will further strengthen our commitment to conservation research and sustainability initiatives.

Acoustic Monitoring in Local Waters:

Our Animal Care team, in collaboration with Bay Quest, will engage in an exciting project to monitor marine life through underwater acoustics—enhancing our understanding of the rich biodiversity in the Bay.

Reintroducing Our Lecture Series:

Our Education team will relaunch our much-loved Lecture Series in May 2025, bringing leading voices in marine science and conservation to our community.

As we take these bold steps forward, we are also gearing up for a major milestone—our 30th anniversary in 2026. This will be a time to celebrate our impact, honor the supporters who have made our journey possible, and set the stage for the next chapter of Aquarium of the Bay.

We are incredibly proud of our dedicated team. Despite a year of immense challenges, they persevered with unwavering passion, ensuring that our animals received the highest level of care, our visitors were inspired, and our mission continued.

To our donors, partners, and advocates—you make this work possible. Your generosity fuels our growth, and as we step into 2025, we do so with optimism, resilience, and a renewed commitment to the ocean we all cherish. Thank you for standing with us. We can't wait to share this next chapter with you.

BAY

With deep appreciation,

Jaz Cariola & Vicki de Witt Co-Leadership, Aquarium of the Bay

A Brief History



For over 28 years, the Aquarium of the Bay has proudly been a cherished part of San Francisco's vibrant landscape. Nestled at the iconic PIER 39, we are a beloved destination for both locals and visitors from around the globe. The aquarium continues to enchant San Franciscans, fostering a deep connection with the diverse marine life that calls our waters home. We take pride in knowing that we hold a special place in the hearts of many people from around the world.

Fishing boats are lined up at Fisherman's Wharf in San Francisco on Sept. 28, 1949.

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Dwapno

Aerial view of PIER 39, San Francisco



ABOUT US Our Mission



INSPIRING CONSERVATION

Aquarium of the Bay's non-profit mission is to protect, restore, and inspire conservation of San Francisco Bay and its watershed, from **Sierra to the Sea™**



AQUARIUM OF THE BAY

Provides approximately 600,000 guests a year with unforgettable encounters with over 20,000 local marine animals that inspire both wonder and conservation.

BAY ACADEMY

Fosters collaborative research, environmental grants, education and outreach activities, as well as programs on ocean conservation and climate change.

ABOUT US Our Vision

IQUARIUM arme BAY



To **CREATE** a modern, interactive, educational and research facility

that will help **BUILD** a commitment to the environment, the bay area and our community

through our **INNOVATIVE** and forward-thinking multi-modal approach.



ABOUT US Key Focus Areas & Objectives



- Education
- Animal Care
- Conservation
- Joy



Touch and observe animals from San Francisco Bar and other parts the grobe. Each of these species is impeded by the effects of under cause ripple effects, impeding animals fround locally and sound he wind found her found her wind found her wind found her wind her wind found her wind found her wind her wind found her wind found her wind her wind her wind found her wind her wind

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ABOUT US Education

The Education Department is at the heart of bringing the wonder of the Bay's ecosystems and their vibrant inhabitants to life for visitors of all ages, from the general public to K-12 students and special program guests. Our dedicated Educators create fun, engaging, and inspiring experiences by warmly greeting guests, answering questions, leading lively discussions, and delivering presentations that spark a passion for environmental conservation. Throughout the school year, our team offers exciting classes and programs for Bay Area schools, leads VIP tours, and supports special events, all with the goal of leaving a lasting, positive impact.

At the Aquarium of the Bay, we're committed to applying the best practices in informal education to further our mission. We carefully design programs that reflect the latest research from top organizations while weaving in captivating, relatable stories that highlight the importance of conservation. Our K-12 programs support the Next Generation Science Standards (NGSS) and include hands-on and accessible activities. Our goal is to inspire a deep connection between our guests, our animal ambassadors, and the conservation efforts that shape our everyday lives.

"I am more optimistic than ever for the potential for the Aquarium and excited to see what can be accomplished during this new era for our organization."

-Connor Price, Manager of Education



Animal Care

The Animal Care Department is dedicated to ensuring the health and well-being of our entire living collection. Every aspect of the ecosystems we showcase is carefully maintained to foster perfect harmony, from preserving water quality to closely monitoring the health and behavior of each species. We carefully regulate key factors like temperature, pH, and salinity to create stable, thriving environments. Each species receives personalized care when it comes to feeding—whether it's target feeding our playful river otters or broadcast feeding the vibrant fish in our Shark Tunnel.

In line with our commitment to sustainability, the Aquarium proudly uses sustainably sourced seafood to nourish our diverse animals. By choosing seafood from responsible sources, we play an active role in protecting marine ecosystems, reducing overfishing, and supporting healthier fish populations. This practice reflects our core mission of conservation and education, helping us minimize the environmental impact of the seafood industry while encouraging broader positive change through certified sustainable fisheries.

ABOUT US Conservation



Endangered Sunflower Sea Star

The Aquarium of the Bay is excited to play a key role in the conservation efforts to save the critically endangered sunflower sea star (Pycnopodia helianthoides) through aquaculture programs. These initiatives focus on restoring populations devastated by sea star wasting disease, with the goal of reestablishing this keystone species as a vital predator in kelp forest ecosystems. Many organizations are already making great strides to boost the sunflower sea star's population and genetic diversity, and the Aquarium of the Bay is eager to contribute to this vital work.

Behind the scenes, the Aquarium is currently renovating an aquaculture space designed to cultivate sunflower sea stars, with plans to begin their care and breeding in the coming years. By joining forces with other leading aquariums and marine institutes, the Aquarium of the Bay is committed to preserving both the sunflower sea star and the rich habitat it supports.

Through these collaborative efforts, aquariums are not only safeguarding this essential species but also helping to restore the health of kelp forests, which play a critical role in maintaining marine biodiversity and combating climate change. The Aquarium of the Bay is proud to be part of this hopeful and impactful mission.

"I have seen many changes to our organization over the past 18 years with Aquarium of the Bay, some have been more impactful than others. In this period of change and growth, I am excited to be a part of a renewed focus on our local community while continuing to introduce locals and visitors alike to the unique animals that call our watershed and the Aquarium of the Bay home."

- Melissa Schouest, Director of Animal Care

ABOUT US JOY



Spreading Joy and Connection

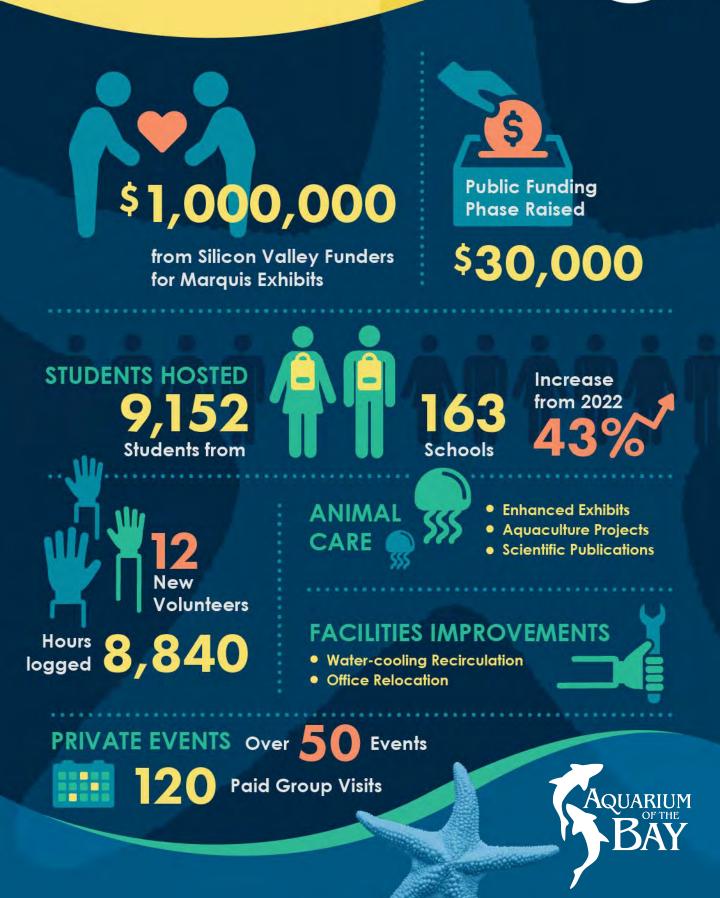
The Aquarium of the Bay takes pride in offering an immersive, tranquil experience that transports visitors into the wonders of the San Francisco Bay. Guests are inspired by a sense of curiosity and leave with a deeper appreciation for the vibrant ecosystem and the incredible creatures that call it home. Our core message of conservation and preservation of this vulnerable environment inspires both action and hope. Whether it's seeing a playful river otter or a graceful jellyfish, the joy comes from the beauty and diversity of life on display, as well as the sense of connection to something bigger than ourselves.

With a small, dedicated team, the Aquarium of the Bay creates personalized, meaningful connections with both local and global visitors. This close-knit staff engages deeply with guests, offering tailored experiences that go beyond sharing facts, telling captivating stories about marine life, ecosystems, and conservation. Because the team is small, they can build stronger, more thoughtful relationships, ensuring that each interaction is memorable. This personal touch fosters a greater sense of passion and responsibility, as staff go above and beyond to create enriching experiences that leave visitors emotionally connected to the Bay's marine life and more appreciative of the environment.



THE YEAR IN REVIEW





THE YEAR IN REVIEW Key Achievements



Attendance

This past year, the Aquarium hosted over **260,000 visitors**. The Aquarium also hosted **9,152 students** along with their chaperones coming from **163 local schools**, a **43% increase** from 2022.

New Exhibits and Animals



The Eelgrass Bed exhibit has been reimagined to showcase red octopuses with a pop-up bubble for immersive viewing. The former red octopus exhibit was transformed into a stunning temperate reef habitat with a wolf eel and anemones, with plans to add giant isopods and other deep-sea species in 2025.

The Animal Care team has also been hard at work on **new aquaculture initiatives**, including live food cultures and jelly species. These projects have improved sustainability and reduced our impact on wild populations.





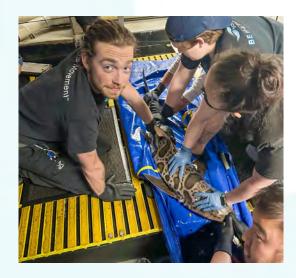


the year in review Key Achievements



Research and Conservation

Aquarium biologists made waves in shark research! Several staff members were recognized as co-authors or in the acknowledgements in two peer-reviewed studies on leopard sharks, contributing valuable insights into caring for these animals in captivity.









Community Engagement

- The Aquarium connected with over 1,000 scouts at Scout O Rama, hosted military families for a special Blue Angels event, and participated in the Walk to End Alzheimer's.
- The Education Department partnered with The Marine Mammal Center and hosted a voluntourism group from South Korea.
- Education supported eight local schools in the Trout in the Classroom program, allowing teachers and students to rear eggs into alevin.

the year in review Key Achievements



Retail

Our Gift Store received a glowing overhaul with our new partner EventNetwork and is now brimming with exciting new merchandise.







THE YEAR IN REVIEW Key Achievements



Special Events

The year kicked off with a heartwarming marriage proposal and a couple's elopement in our tunnels. The Aquarium hosted yoga classes, celebrated Pride Month with festive events, and transformed tunnels into a runway for its first Fashion Show, showcasing creativity and community spirit.





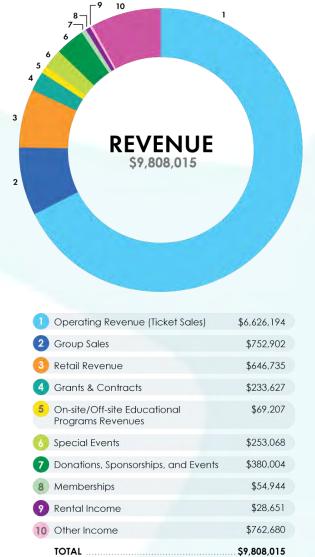






Financial Overview







1 Animal Care	\$1,149,806
2 Education	\$284,886
3 Retail	\$260,635
4 Bay Academy	\$47,363
5 Bay Model Alliance	\$30
6 Development	\$65,928
7 Facilities	\$1,764,816
8 Finance & Administration	\$2,932,714
9 Human Resources	\$182,403
10 Information Technology (IT)	\$370,818
11 Marketing	\$269,771
12 Operations	\$523,042
13 Rivers & Estuaries	\$280,007
14 Sales & Events	\$169,357
TOTAL	\$8,301,582



In 2024, the Development Department focused on donor cultivation and partnerships. The Aquarium raised over \$1,000,000 in a quiet fundraising drive. We received sponsorship from prominent Silicon Valley funders for several of our flagship exhibits.

The Draper Startup sponsored the shark tunnel















Ray & Stephanie Lane sponsored the nearshore tunnel

REPO













Seven Post sponsored the river otter exhibit



The Jon & Darla Fisher foundation sponsored the tropical reef tank, which will be constructed in 2025









JON & DARLA FISHER FOUNDATION





Featured Partners



Trader Joe's (San Francisco, North Beach on Bay St.) generously donated fresh food for our animals throughout the year.

Chow time at the salad bar for these Cherry head redfooted tortoises.

Clancy's Pumpkins and Christmas Trees kindly sponsored our Underwater Pumpkin Carving event and Giving Tree.









2024 Donors

\$100,000 AND ABOVE

Tim Draper

\$25,000 - \$99,999

Raymond Lane John McAteer Dale Bredesen Brian & Aileen Tobin

\$10,000 - \$24,999

Barry Andrew Newman George Doxan Justin Green Douglas Hampers

\$5,000 - \$9,999

Hoby Brenner

\$500 **-** \$4,999

John Hanley

\$499 AND BELOW

Martine Ehrenclou Ramon Rojas Bruce Lee Donna Miller Rock and Blues Muse, LLC Makenzy Bergman J Mark Enriquez Jerome Fong Paul Nakamoto JoAnn Irene Torbet Norma Jellison John Rootenberg Jon Fisher Jordan French Jill Spangenberg

Kirsten & Eldridge Gray

Danny Vo Bich Nguyen Karol Nikolich Ledgewood Harris Barton

Tim Fuller

Angelique Tompkins

Jose Chavez George Cummings Eric Carlson Gail Kasovac Jonathan Lang Sierra Scarlatta Torrey Shawe Douglas Daetz Susan Dugger Julie Loomis Annabelle Quan Andrew J Iseman Ashok Lalwani Scott Marshall Shambarger

Kathy Lee Gifford Pittwater LLC Chris Waizenegger

Philip Yerkes

Karen Carney-Filmore

MayFlor Socias Gunther and Piper Brian Harris James Reincke Thomas Lippert Juan Lobato Queen T

QUAF





Impact Stories



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"I feel honored to be able to work with such a creative and energetic team as we move Aquarium of the Bay forward into a new era".

- Michael Hruska, Social Media

Volunteer Highlights

As a small nonprofit, volunteers are the heart and soul of the Aquarium. We're thankful for all the hours love and care they spend on animal care, diving, and education. We had increased volunteer participation this year with the addition of two new volunteer activities.

volunteer hours

volunteers

30%

20%

In April, our Students Educating about Aquatic Animals (SEA) program welcomed 14 and 15-year-olds, nurturing young marine

enthusiasts. This initiative offers teens a chance to dive into

experience before blossoming into Youth Docents at 16.

marine biology, hone customer service skills, and gain valuable

Impact Stories



Intern Highlights

The Aquarium's partnerships flourished in 2024, welcoming diverse high school interns. Two Oakland students joined from Latitude High School in May, while eight summer interns came through collaborations with the Smithsonian, Jewish Family & Children's Services, Enterprise for Youth, Japanese Community Youth Council, and the Mayor's Youth Employment & Education Program. These bright minds contributed to animal behavior studies and visitor engagement, showcasing their projects to peers and sponsors.

"I had such a blast working here! Thank you for sharing your knowledge with us. I learned so much and felt very welcomed. I feel very fortunate to have worked here, especially with such great staff members."

- Alisa, Summer Intern











Future Goals & Challenges

In 2025, the Aquarium of the Bay is embarking on an exciting journey of growth and renewal to advance our mission of becoming a world-class institution in conservation, education, and sustainability.

Our collaboration with the Yale School of the Environment will offer new opportunities for internships, programming, research, and educational initiatives, providing access to cuttingedge environmental science. This partnership will help us grow our impact, increase professional development, and reinforce our leadership in environmental conservation and education.

We are growing our educational offerings, with new school programs and an expanding volunteer base. Plus, we are actively applying for grants to support outdoor education and enriching our social media with engaging educational content. Key renovations are underway, beginning with the transformation of our Tropical Reef exhibit into a state-of-the-art display. "I have always said we are the little Aquarium that can. Our strength lies in the people who love what they do and the guests that enable us to continue doing what we love."

- Mayra Rivas, Assistant Manager of Education

"I think our organization is on a good track to be able to renew and enter a new era of public education and conservation for our bay."

- Emma Barrett, Biologist



Future Goals & Challenges



"I have had the pleasure of growing in my career at Aquarium of the Bay from a volunteer to senior leadership over the last fifteen years, and I have never been more excited and more committed to seeing what new direction this organization can take as I am today."

> - Kevin McEligot, Associate Director of Animal Care

As part of our commitment to fostering a more inclusive and welcoming environment, we're excited to offer a variety of special rates throughout the year, beginning with our \$25 for 25 discount for the first few months of 2025. To further engage our supporters, we're launching a new membership program with exciting perks and creating donor circles to involve benefactors at all levels.

This ambitious plan highlights the incredible work of our dedicated team and reflects our excitement and optimism for all that 2025 has in store!



Appendix



- 2024 New Members
- Financial Statements







Samantha Adamson Powell **Billie Adkins** Amina Afzali Alma Aguilar Faizan Ahmed Phillip Alarin Carlos Alas Grande Maria Alberto Gloria Alcaraz Samv Ali Laura Allen Francisca Alvarado Ana Alvarado Aravindhan Anandaraman Julia Annibale lyda Antony Kristen Apple Raul Arauz Carrin Archer Jennifer Arnold Bethany Arnoldblk Karina Arutyunova Badr Astiphan Kristi Austin Eriverto Avila Natalia Avvakumova Simona Awel Eduardo Ayala Carolina Ayala Kyoungryun Bae Liliya Balik Nickolas Balliet Aditya Bandi Johana Barahona Anca Barcu Annie Bardell Irina Barkova Bryant Barrera Brittaney Bassett Graeme Basson Elizabeth Baum

Flla Baxter Greg Beasley Calista Bejare Vanessa Bell Diana Benitez Aisha Benitez Aris Bernasconi Arielle Bertman Viraj Bhogle Nicolette Bird Amy Blake Gia Blum Jessica Blume Anusha Bokka Steve Boland Somayeh Bolourchi Andrea Bonanomi Nora Bowers Natasha Bowman Pamela Boyer Nicole Bracamonte Lisceth Brazil-Cruz Gary Burke Maddie Buttafogo Nikita Butylo Desiree Cabalbag Patrick Cabangon Samuel Cadelinia Kim Cameron Christine Cantwell Sarah Cardenas Jenell Carroll Austen Casey Cassandra Castellanos Flizabeth Castillo Amanda Cattivera Sophia Ceja Amanda Cereske Lisa Chamberlin Pamela Chang Shaw Ken Chang

Shiuan Han Chang Jessica Chang Caren Chang Ruben Chavez Liubov Cheglov Kevin Chen Weiwei Chen Yang Chen Yenhao Chen Sarah Chen Lisa Cheng Tania Chi Tony Chilson Bopha Chim Kenny Ching Marie Chiu Cho Cho David Chow Ranbir Chowdhary Derek Chu Gabriel Chu Adaora Chukwu Elisa Cinelli Cheryl Cobb Nicole Colao-Vitolo Adam Cooper Araceli Coronado Francesca Cortese Jacqueline Alecia Cowen Amber Crawford Caroline Cretti Annette Cueto Zhiying Cui Tamera Curley Sol D Mora Elsa Dai Anisha Nihar Dalmia Richard Daly Ziyi Dang Jason Dannels Jennifer Daru

Kat Davenport **Daniel** Davies Celia Davis Todd Davis Erica Dawson Bruno De Medeiros Glo De sSouza **Danyelle Deaugustine** Patrick Decena Jamie Delodovici Lydia Dennis Rachelle DeNoon Nadia Diaz Doug DiBrielle Raymond Dich Jen Dixon Stephanie Djidjev Adam Dodge Cindia Dougherty Chris Dowling Andrea Duarte Anastasiya Dubinetsky Susan Dugger-Mathison Ranjan Ebenezer Hamid Ekhlas Irina Elliott Arthur Eng Daniel Epps Janelle Erbe Charles Ernest Sevil Eskicioglu Adan Espinoza Zabrina Fagan Austin Fausto Rebekah Fechner Jeffrev Fermil Christina Fernandez Francis Fernandez Marlene Ferry James Fishelson Jenna Fletcher

> AQUARIUM OF THE BAY



Marilyn Flower Edward Folk April Fortier Felicia Foster Jamie Freid Sara Furch Carol Gaddum Leroy Gaines Leanna Galang Elizabeth Gallanter Ana Gamino Alicia Garduno Anna Gatbonton Mylinh Gee Leonard Gerard Taryn Gerry Lauren Gervais Arezo Ghulam Rasoul Deborah Gioia Charlotte Giovanni Michele Glover **Emily Goncalves** Jordn Gonterman Brenda Gonzales Carlos Gonzalez Lucia Gonzalez Patricia Gonzalez Grace Goodman Michael Gorman Fausto Gortaire Ashleigh Gray Tabitha Green Anne Green Rebecca Green Justin Greene Steven Grenzow Chirag Gupta Pankaj Gupta Irina Gurevich Mayra Gutierrez Leanna Habana

Al Haile Rima Hakim Sean Halladay Stephen Hallett Matthew Hamre Cathryn Han Christi Hanson Cyndi Hartwich Kelly Haunt Jennifer Henerlau Shruthi Herale Megan Herbert Eduardo Hernandez Renee Herren George Hilley Brent Hoff Matt Hogan Analysa Hogston Ben and Kathleen Hohl Margery Hollister Tejui Hsu Michelle Hu Oi Hu Diana Huang Robert Huang Justin Huang Robert Hudson Kenneth Hui Ahlaam Huwieh Vivian Huynh Connie Hwang Sunil Hwang Mario Isaac Veronika Isamuhamedova Madhavi Jagdish Nishtha Jain Keren Jakubovits Shrimant Jaruhar **Coutney Jennings Kelly Jennings** Hao Jiang

Christina Jodsaas-Biondini Darren Johnson Dylan Johnson Mary Ann Johnston Kayela Jones Tyiesha Jones Dhrumil Joshi Madison Juschin Margarita Kaman Diana Kamran Jenny Kane Tara Kanturek Chang Wen Kao Shreya Kapoor Fareed Karbassyoon Jeremiah Kauffman Ravinder Kaur Christine Kazerooni Vuthearith Keary Pierre Keeley Kristie Kelly Viktoria Khrystov Dany Khy Raymond Kim Timothy Kitchen Laura Kline Marla Knight Ani Koleva Krasteva **Bless Krieger** Ashish Kumar Dilip Kumar Anil Kumar Soma Kathleen Lail Ronald Laksamana Raneth Lampa Ana Miriam Lara Fun Lech AnnaMarisa LeClair Jenny Lee Aaron Leiderman

Rhiannon LeJeune

Lisa Marie Leng Maryanne Leyson Yeli Donna Lieb Samantha Lin Yuri Litvin Julie Liu Shuyi Liu Nicholas Lockhart Kelly Loi Ashley Lomas Lorena Londono Brayan Lopez Diana Lopez Jareli Lopez Jorge Andres Lopez Stephanie Louie lindalu Yu Ching Lu Claudia Lucci Lisa Lundberg Sarai Lyon Danielle Mahoney Charlene Major John Mak Jonathan Maldonado Juan Maldonado Dominic Maleknia Satya Mallireddy Christina Maniulit Aifeng Mao Karen Maravilla Adriana Marchan Brenos Leticia Marquez Sergio Marquez Grace Martinago **Cinia Martinez** Alana Matayoshi Perry Matlock Marc Maxkintosh Anson Mayers





Lucy McGilchrist Nancy McKissick Alex Means Chantel Medina Erwin Medina Kim Medina Lindsay Medina Wendy Mefeae Atman Mehta Jiamin Mei Ana Meirelles Liliana Meiia Alessia Melchor Alina Mendez Giovanni Mesa Victoria Mestas Adilene Meza Georgi Mikeladze Donna Miller Brett Mlinarich Sameer Moidu Fatima Moncada A Montei Geralynn Moore Melvin Moore Tyna Moore Jasmin Moreno Taylor Mori Dave Mudzinski Claudia Mueller Kamlesh Mulchandani Apollo Mulhauser Cintya Munoz **Richard Munzinger** Tiye Najee Simon Pinki Nangla Brett Nash Nikhat Nazneen Venkatesh Nekkanti Marlene Esther Nemoede Ann Na Nathan Ng

Helen Ngo Brandon Son Truong Nguyen Donnell Nguyen Jimmy Nguyen Chrystal Nickles Duc Nim Yesica Noh Chulin Kerith Noonan Joshua Novy Vinny Nunez Julia Ogrydziak Mehmet Oguz Hideaki Okochi Michal Olszewski Reginald Ongpauco Librada Ontiveros Alma Ornelas Gonzalez Amelia Ornelas Martha Orozco Megan Osnes Monique Ovalle **Emily Owens** Maria Pablo Suman Panda Parag Parag Umashankar Parida Jung Wook Park Kathryn Park Greg parker Katrina Passin Jana pastor Lizzv Paul Zahra Pedramrazi Raina Pena Jakia Perez Leticia Perez Lv Phan Roselinda Pheng Joe Pientka Ma. Consepsion Pillazar Joe Pivovarnik

Delia Ponce Felipe Ponce Anca Popa Christie Potter Navid Pourtaheri Anu Pramodkumar Jain Juan Preciado Ky Pring Lanette Quan Lauren Quient Kimberly Quinn Michelle Quispe Anthony Rahme Ranjithkumar Rajaram Rajeev Ramaswamy Joel Ramirez Juan Ramirez Julian Ramirez Alyssa Rauch Garnet Red Steven Redgrave Heidi Reed Kelly Reehoorn Amber Remer **Ronnie Reyes** Sandra Reynolds Stephanie Riddell David Rind Luis Rios Frika Rivas Ricardo Rivera Brittanie Roberts Elise Robertson Breanna Robles Ivery Rodriguez Katia Rodriguez Arianni Rodriguez Yekaterina Romanovich Gilberto Rosillo Andrew Roth Jean-Pierre Rouhana

Carlos Ruiz

Noel Ruiz Yaneth Ruiz Elizabeth Ruman Sandra Ryan Elizabeth Ryan Michael Rystad Vanessa Sacman Farm Saechao Nai Yuan Saetern Rubina Salim Gilberto Salinas Prabhdeep Samra Sophia Sanchez Tim Sanchez Hannah Sande Keri Sanders Nabil Sandhu Sebriena Sankar Arlene Sanson Paxasanty Saradeth Manjari Sareen Shipra Saxena Dawn Saxon Nicole Schach Joshua Schneider Conrad Seales Tharini Sendhilnadhan Elena Serbinova Kaitlyn Seres Shreyas Seshadri Kelsey Severns Feros Khan Seyed Yousuf Khan Rachal Shami Francesca Shamis Anna Shatenfeld Kevin Shaw Carley Sheehy Krithi Shetty Minjung Shi



Maaz Shoaib Inderjit Singh Pankaj Singh Bora Jessica Smith Najeeb Sohrabi Leahvail Soloff Jane Song Woun Souv Shaun Spring Kaycee Stalder Alyssa Steiner Tyler Stepaniak Amber Stetler Meghan Stevens Jacquelyn Stewman Madelyn Stone Chris Strom Maria Suarez Kate Sum Emily Suma Tian Sun Alina Svityashchuk Rob Sylvia Mina Tahai Maya Tataseo Jessica Taylor Stephanie Taylor Katrina Thio Tessa Thulien **Evelyn** Tipton Cindy Tong Melissa Torok Felipe Torres Adalberto Torres Katherine Townsel Tracy Tran Trung Trieu Thao Truong Bolorerdene Tumurbaatar Olivia Ulloa Ana Uribe Alarcon Shun Usami

Marco Uvilla Erica Valladao Ana Valle Alina Valyavskiy Allison VanHouten Braelyn Velasco Lizet Velazquez Rosa Velazquez Sandy Vella Pavithra Vijayakrishnan Daniela Vilchis--Lent Mary Marjorie Villa Adrian Voicu Enida Vrapi Amy JB Wagner Chien-Yu Michael Wang **Ryan Waters Richmond Watkins** Rebecca Watson Scott Ryan Welch Scott Wenger Julia Whelan Rachel White Ian Ho Whittaker Amanda Wienold **Ernest Willams** Dafny Williams **Stephen Wills** Crystal Wilson Kevin Wilson Jonathan Wolf Aaron Wong Bo Wong Chloe Wong Kathleen Wood Jerry Wu Beth Wyatt Fang Xia Tokiko Yasuda Jack Yee Philip Yen

Hyun Jhong Yi

Lili Yip Jovy Yonts Steven Young Finley Young Kathy Yu Christina Yurgelonis Zabina Zaheer Lillian Zahir Stephanie Zaragoza Tameem Zardad Peng Zhang Fei Zhao Irina Zherebnenkov Tingxian Zhu Manny Zuranich



APPENDIX Financial Report 2023



bay.org

STATEMENT OF ACTIVITIES - ALL FUNDS Reporting Book: ACCRUAL

As of Date: 12/31/2023

	All Divisions Year Ending 12/31/2023
Revenue	, ,
Development Revenue	838,486.54
Operating Revenue	6,650,941.97
Group Sales Revenue	29,561.86
Retail Revenue	649,792.62
Special Event Revenue	243,228.00
Onsite Program Revenue	36,004.80
Offsite Program Revenue	37,785.00
Rental Income	38,519.98
Total Revenue	9,224,320.77
Cost of Goods Sold (Retail)	(259,691.16)
Gross Revenue	8,964,629.61
Expenditures	(10,767,401.22)
Change in Net Assets	(1,802,771.61)
Other Income and Expenses	(278,909.27)
Net Assets	(2,081,680.88)



APPENDIX Financial Report 2023



bay.org

STATEMENT OF FINANCIAL POSITION

Reporting Book:ACCRUALAs of Date:12/31/2023

	Year to Date 12/31/2023	Year Ending 12/31/2022	Year Ending 12/31/2023
Assets Current Y	rear Balance	Prior Year	Difference
Bank Accounts - Unrestricted	160,621.42	207,721.35	(47,099.93)
Bank Accounts - Restricted	238,794.39	207,758.54	31,035.85
Accounts Receivable	70,182.15	233,198.89	(163,016.74)
Other Accounts Receivable	239,484.49	173,154.72	66,329.77
Inventory	212,278.23	131,083.27	81,194.96
Prepaids	85,251.01	123,703.50	(38,452.49)
Fixed Assets	3,249,008.96	3,508,671.24	(259,662.28)
Other Assets	227,889.33	220,316.99	7,572.34
Total Assets	4,483,509.98	4,805,608.50	(322,098.52)
Liabilities and Net Assets			
Accounts Payable and Other Current Liabilities	3,725,943.33	2,623,455.92	1,102,487.41
Long-Term Liabilities	6,245,389.01	5,588,294.06	657,094.95
Total Liabilities	9,971,332.34	8,211,749.98	1,759,582.36
Net Assets	(3,406,141.48)	(2,736,250.12)	(669,891.36)
Change In Net Assets	(2,081,680.88)	(669,891.36)	(1,411,789.52)
Total Liabilities and Net Assets	4,483,509.98	4,805,608.50	(322,098.52)



2024 ANNUAL REPORT

Aquarium of the Bay

PIER 39 Embarcadero & Beach St., San Francisco, CA 94133

415.623.5300

info@bay.org



